



# Preparing The Inside of Your Home

## Part One:

1. Make sure the front door is in excellent condition, and opens and closes easily. This is the first and last thing buyers notice when entering and leaving your home.
2. Paint rooms that look fingerprinted, worn or faded. Nothing makes a home look newer faster than a fresh coat of paint.
3. Clean dirty carpet. Consider replacing worn or outdated carpet with a new, neutral color carpet. Buyers look favorably on a house with carpet that doesn't need to be replaced right away.
4. Clean every room thoroughly. For most buyers, the house must have that "ready to move into" look. The kitchen and baths, especially, must be spotless!
5. Remember - you are moving. Start packing and storing off site, if possible, personal items you don't need now but will be taking with you.
6. Remove family photos. It is difficult for buyers to imagine your house as theirs, when pictures of your family are everywhere.
7. Remove knick-knacks and collectibles that can be distracting to buyers. You want them to be able to concentrate on the features of the home.
8. Remove excess furniture. That extra love seat and ottoman may have been useful for your family, but may make the room look smaller.
9. Remove kitchen appliances and utensils from the counters. This will give the appearance of more counter and work space.
10. Clean out closets. Take unneeded clothing to the thrift store. Even a small closet will appear larger if the clothing is comfortably spaced.
11. Clean out and organize linen and storage closets to give the appearance of adequate space.



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